

2021 IIABSC PALMETTO PARTNERS GUIDE



BIG i

INDEPENDENT INSURANCE AGENTS & BROKERS OF
SOUTH CAROLINA

Let us introduce this year's **PALMETTO PARTNERS**

The Palmetto Partners program was created for those who support our association and sponsor our events on an ongoing basis as a way to easily support our programs all year long. There are five levels of participation to fit any budget.

Just as they support us, our company partners are eager to also support your agency. View contact information for each SC company representative as well as a brief list of markets and whether they are currently seeking new agencies.

PLEASE NOTE: This guide was printed in May 2021. Find the latest version on our website, [iiabsc.com/partners](https://www.iiabsc.com/partners).



Diamond



Johnson & Johnson

The Experience of the Past with a Vision for the Future

www.jjins.com

Founded in 1930, Johnson & Johnson, a family owned and operated business in, has the experience of the past with a vision for the future. Our business is built on a foundation of long-term relationships with our agents and companies. We are a technology and service driven sales organization committed to writing business with our agency partners.

YES, currently seeking new agencies

Andy Phillips, CPCU, ASLI, AAI, AINS
South Carolina Marketing Representative
843-214-0138
andy.phillips@jjins.com

BIG 

IIABSC Agency, Inc.

www.iiabsc.com

Agency coverages include Errors & Omissions, Umbrella, Cyberliability. Client Coverages including personal umbrella policy.

YES, currently seeking new agencies

Megan Thomas
803-760-1227
mthomas@iiabsc.com



Platinum



Jackson Sumner & Associates

www.jsausa.com

Jackson Sumner & Associates (JSA) is a second-generation, family-owned and operated Excess & Specialty Lines Broker that began in 1981 in Boone, NC.

We offer a wide range of insurance products including property, casualty, auto liability, physical damage, cargo, garage, professional liability, personal lines, workers comp and flood; some of which can even be quoted and bound on our website (jsausa.com).

JSA is licensed to do business in Virginia, North Carolina, South Carolina, Georgia, Tennessee and Maryland. JSA is committed to superior service for our agents and strong underwriting for our companies. Write with us and experience the JSA difference.

YES, currently seeking new agencies

Brantley Saunders

800-342-5572

brantleys@jsausa.com



www.liberty.com

Property & casualty commercial lines insurance carrier

YES, currently seeking new agencies

Commercial Lines contacts:

Gray DePasquale

704-496-5471

gray.depasquale@libertymutual.com

Jeff McBride

864-612-9757

jeffrey.mcbride@libertymutual.com

Patia Monroe

704-759-7873

patia.monroe@libertymutual.com



www.safeco.com

Personal lines (Home, Auto, Boat, Motorcycle, Dwelling, Fire, Renters, Condo and Recreational Vehicles).

YES, currently seeking new agencies

Personal Lines contacts:

Laura Cornell

803-645-9742

laura.cornell@safeco.com

Allison Donovan

678-283-0884

allison.donovan@safeco.com

David McLellan

803-429-8722

david.mclellan@safeco.com



Lighthouse

PROPERTY INSURANCE CORPORATION

www.lighthouse.insurance

Admitted property and casualty insurance company authorized to write in Louisiana, North Carolina, South Carolina, and Texas. Lighthouse offers Homeowners, Dwelling Fire, and Flood Insurance policies through an exclusive network of independent agencies. Assigned a Financial Stability Rating of A, Exceptional, from Demotech, Inc.

YES, currently seeking new agencies

Brandy Naylor

843-494-3872

bnaylor@lhmgt.com



www.sagesure.com

Managing general underwriter specializing in homeowners and commercial insurance in coastal states, offering multiple product options from several highly rated carriers.

YES, currently seeking new agencies

Susan L. Miley, CIC, AIC

843-557-1561

susan.miley@sagesure.com

Bankers Insurance

www.bankersinsurance.com

Property & casualty insurance carrier founded in 1976. AM Best Rated B++

YES, currently seeking new agencies

Debbie Galloway

727-308-4052

debbie.galloway@bankersinsurance.com

Heritage Insurance

www.heritagepci.com

Super-regional carrier specializing in property, condominium and tenant insurance in 15 states.

YES, currently seeking new agencies

Kelly Bailey

855-536-2744

salesandmarketing@heritagepci.com

Nationwide Insurance

www.nationwide.com

Fortune 100 company based in Ohio. Rated A+ by both A.M. Best and Standard & Poor's. Offers full range of insurance and financial services including auto, commercial, homeowners, farm and life insurance, public- and private-sector retirement plans, annuities and mutual funds; banking and mortgages; pet, motorcycle and boat insurance.

YES, currently seeking new agencies

Ryan Skidmore

864-884-2807

skidmor@nationwide.com

Demmie Willingham

803-345-8859

willid63@nationwide.com

Preferred Specialty, LLC

www.preferredspecialty.com

Local, independently owned Excess & Surplus Lines wholesaler providing specialty insurance products and personal service to agencies in South Carolina, North Carolina and Georgia.

YES, currently seeking new agencies

Robert H. Sanders, Jr., CPCU, ASLI

803-790-4815

rsandersjr@preferredspecialty.com

Progressive

progressiveagent.com

Auto, Renters, Special Lines and Commercial

YES, currently seeking new agencies

Charles Stephenson

803-315-0915

charles_stephenson@progressive.com

St. Johns Insurance Company

www.stjohnsinsurance.com

Privately held company specializing in homeowners insurance products and services. Established in 2003.

YES, currently seeking new agencies

Chad Laughner

866-304-7779 x607

marketing@sjig.com



ALLSTAR Financial Group

allstarfg.com

More than 50 years of experience writing commercial & personal lines insurance and surety throughout the United States.

YES, currently seeking new agencies

Camille Buster

803-451-5833

cbuster@allstarfg.com

AmTrust

www.amtrustfinancial.com

AmTrust is an industry-leading insurance provider, focusing on small business insurance solutions with an emphasis on workers' compensation coverage.

YES, currently seeking new agencies

D'Arcy Ricketts, Regional Sales Manager

704-438-6897

D'arcy.Ricketts@amtrustgroup.com

Assure Alliance Inc.

www.assurealliance.com

Regional Master Agency for SIAA, the No. 1 Agency Partnership Group. With over \$8.9 Billion in written premium, we offer national power with regional perspective to help accelerate independent agencies' success.

YES, currently seeking new agencies

Tim Henderson

864-398-5107

tim.henderson@assurealliance.com

Builders Insurance Group

www.bldrs.com

More than 20,000 policyholders in residential and light commercial construction. Workers compensation, general liability, property, umbrella and builders risk. A.M. Best rated A (Excellent) IX. Founded in 1992. Headquartered in Atlanta.

NO, not currently seeking new agencies

Melanie Malone

678-309-4140

mmalone@bldrs.com

CRC Group - Sumter, SC

www.crcgroup.com/People/Producers?locations=0/SC%20-%20Sumter

Do All Wholesalers Seem the Same? Having the best brokers and underwriters, the broadest market access, and the best service are table stakes today in the wholesale business. To excel, a wholesaler must do more. That's why CRC Group is investing in being different and better – we call it placing you first.

YES, currently seeking new agencies

Carol Bond

803-905-4111

cbond@crcgroup.com

Encova Insurance

www.encova.com

Encova Insurance is a super-regional carrier ranked in the top 20 mutual insurance companies in the United States. Encova includes more than 1,200 associates writing in 28 states and the District of Columbia, with premiums in excess of \$1 billion, a surplus in excess of \$1.46 billion and assets in excess of \$4.1 billion. The group markets insurance solutions consisting of personal lines, commercial lines, workers' compensation and life insurance solutions through more than 2,000 independent agencies in the Midwest, Northeast and South.

agencyervices@encova.com

Frontline Insurance

frontlineinsurance.com

20+ Years Protecting Our Neighbors. As a specialist in coastal and high-value properties, Frontline has weathered over 14 major storms. Now offering homeowners and renters coverage throughout South Carolina.

YES, currently seeking new agencies

Agency Services

877-744-5224

agencyrequest@flhi.com



Genesee General now Jencap Insurance Services Inc.

www.geneseeins.com / www.jengroup.com

Genesee General has been serving the unique needs of independent insurance agencies since 1982. As of 06/01/21, Genesee has changed their name to Jencap Insurance Services Inc. Jencap is the fourth largest wholesaler in the United States and specializes in wholesale brokerage, binding authority, and program management. We have specialized divisions and affiliate companies that provide niche expertise, unparalleled market access, and nationwide influence. Encompassing expertise from every corner of the industry, Jencap is the ultimate, award-winning insurance family. There is strength in size and power in partnership. Put Jencap to work for you today.

YES, currently seeking new agencies

Amy Salter, VP Marketing

678-802-4029

amy@geneseeins.com / Amy.Salter@jencapgroup.com

Pam Shealy, SC Territory Sales Manager

678-802-4013

pam@geneseeins.com / pam.shealy@jencapgroup.com

ICW Group

www.icwgroup.com

ICW Group has been providing workers' compensation insurance since 1972. As an A Rated carrier by A.M. Best, we aim to provide the best insurance experience possible to employers of all sizes and hazard categories.

YES, currently seeking new agencies

Ryan Brown

704-488-6462

rbrown@icwgroup.com

Bobby Liess

864-593-6990

bliess@icwgroup.com

Imperial PFS—Premium Financing

www.ipfs.com

Imperial PFS is the leader in commercial premium financing. Committed to providing a superior premium finance experience. IPFS offers both personal and commercial financing, competitive rate and terms with financing as low as \$250. ACH/CC down payment with e-signature. IPFS TotalPay and Legendary Customer Service.

YES, currently seeking new agencies

Allesha Rocha

803-904-0481

allesha.rocha@ipfs.com

Greg Hutchinson

850-901-4895

greg.hutchinson@ipfs.com

The Main Street America Group

www.msagroup.com

Super-regional property and casualty insurance carrier specializing in preferred personal lines, commercial lines and surety bonds. Writes homeowners, personal auto, personal umbrella, BOP, workers comp, commercial auto, commercial umbrella and contract/commercial surety bonds. A.M. Best rated A (Excellent).

YES, currently considering new agencies

John V. Pelletiere, Business Development Executive

803-351-9101

pellettj@msagroup.com

Dan Gaynor, Regional President

904-380-7209

gaynord@msagroup.com



Management Services International

www.themsicorp.com

Management Services International, MSI, partners with Independent Commercial P & C Insurance Agencies to offer Captive Insurance for business owners. Captives are Licensed P & C insurance companies, owned by small to mid-sized businesses to insure their own risk, retain underwriting profits, and enjoy tax benefits. Captives cover exclusions in other policies, provide insurance when no commercial policy exists, and provide another tool useful during hard markets. MSI is one of the largest Captive Managers in the Carolinas, a Continuing Education provider, and a U.S. Captive Award Winner who provides Turnkey Captive Management.

YES, currently seeking new agencies

John Dohn

847-254-3028

john@themsicorp.com

MidSouth Mutual Insurance Company

www.midsouthmutual.com

Midsouth Mutual is a regional workers' compensation carrier specializing in the construction industry, healthcare, restaurants and select business segments. MidSouth Mutual is committed to providing our network of independent agencies with exceptional service in support of their clients.

YES, currently seeking new agencies

Carl Hesselbach

615-263-1763

Carl.Hesselbach@bwood.com

The National Security Group

www.nationalsecuritygroup.com

Dwelling and mobile homes fire and EC program, limited homeowners and comprehensive mobile homeowners.

YES, currently seeking new agencies

Tim Wilson

800-239-2358

tim.wilson@nsgcorp.com

Southern Trust & Southern Specialty Underwriters

www.stins.com

For over 50 years, Southern Trust has offered competitively priced commercial insurance products distributed by Independent Agencies in South Carolina, Georgia and Tennessee.

YES, currently seeking new agencies

Mary Ellen Lackey

803-466-4115

mlackey@stins.com

Stasmayer, Incorporated

www.stasmayer.com

Stasmayer, Incorporated is an IT support company based out of Charleston, SC. We offer comprehensive IT services designed to alleviate IT concerns, avoid technology disasters and help organizations maximize their productivity. The main goal of Stasmayer's Managed IT Department is to be the trusted partner that builds your business of tomorrow, today. Our clients include insurance companies, law firms, medical practices, manufacturing companies and corporations of all sizes throughout South Carolina and North Carolina. To find out more about Stasmayer, visit www.stasmayer.com or call 843-724-3440.

Al Bellino

843-724-3440

sales@stasmayer.com

Travelers

www.travelers.com

Property casualty insurance for auto, home and business. Operations in the United States, Canada, UK and Brazil (through joint venture). Founded more than 150 years ago, one of the oldest insurance organizations in the country. View A.M. Best Ratings at travelers.com/about-us/financial-strength.aspx

YES, currently seeking new agencies
(commercial lines are limited)

Scott Coon

704-540-3398

jscoon@travelers.com



WRIGHT Flood

www.wrightflood.com

Offers federal, excess and private flood insurance. A.M. Best rated
A- (Excellent).

YES, currently seeking new agencies

Cara Calafiore

910-391-2332

cara.calafiore@weareflood.com



Accident Fund Insurance Company of America

www.accidentfund.com

Providing workers' compensation insurance since 1912.

Rated A- (Excellent) by A.M. Best.

YES, currently seeking new agencies

Agency Relations

agencyrelationstechn@accidentfund.com

AFCO/Prime Rate Premium Finance

www.primeratepfc.com

Insurance Premium Financing

YES, currently seeking new agencies

Gary D Cornell

803-517-8358

gcornell@primeratepfc.com

AMERISAFE

amerisafe.com

AMERISAFE has been providing specialty workers' compensation insurance for more than 30 years. Operating in 27 states, we serve small- and mid-sized employers in high-hazard industries like construction and trucking.

YES, currently seeking new agencies

AMERISAFE Marketing

800-897-9719

marketing@amerisafe.com

Auto-Owners Insurance

www.auto-owners.com

Established in 1916, Auto-Owners Insurance Group is headquartered in Lansing, Michigan. Recognized for exceptional financial strength and stability, it is among the nation's largest insurers and provides insurance to nearly 3 million policyholders.

The company is represented by 48,000 licensed agents in 26 states and offers multiple lines of insurance including life, home, auto and business.

Auto-Owners is rated A++ (Superior) by the AM Best Company, a nationally recognized independent insurance rating authority, and is also a Fortune 500 company. It has received numerous awards from national organizations for customer service and quality, and is certified as a Great Place to Work®.

YES, currently seeking new agencies

Ed Stuckrath

803-354-9022

stuckrath.ed@aoins.com

Bass Underwriters, Inc

www.bassuw.com

MGA/Wholesale broker specializing in commercial, transportation, professional and personal lines. We understand that responsiveness is key to helping our agents write more business. You can contact your underwriter/broker directly or contact our call center for immediate phone quotes. Give us a try and let us show you the difference.

YES, currently seeking new agencies

Gregg Steffen

843-867-7712

gsteffen@bassuw.com

Berkshire Hathaway GUARD Insurance Companies

www.guard.com

Property & Casualty carrier featuring Workers' Comp, BOP, Commercial Umbrella, Commercial Auto and Professional Liability).

A.M. Best rated A+ (Superior).

YES, currently seeking new agencies

Bob Briante

570-825-9900

www.guard.com/apply

Burns & Wilcox

www.burnsandwilcox.com

Unrivalled expertise, deep industry knowledge, total devotion to the success of the brokers and agents we serve; these are just a few of the reasons Burns & Wilcox is the go-to for smart, tailored wholesale insurance products and programs.

YES, currently seeking new agencies

Berri M. Willis

252-247-1998

bmwillis@burns-wilcox.com



Capital Premium Financing

www.capitalpremium.net

Capital Premium Financing is a privately held industry leading specialty lender with nearly 40 years' experience in delighting our agency partners in all 50 states with creative cost-effective Premium Financing Solutions. We are known for our Capital Touch industry leading cancellation prevention programs and the highest levels of agency and insured customer service as well as the most ways in the industry to produce additional revenue streams for our agency partners. *Service as unique as a \$2 bill.*

YES, currently seeking new agencies

Chris Yandow

801-636-5486

cyandow@capitalpremium.net

Centauri Insurance

www.centauriinsurance.com

Formed in 2006 and based in Sarasota, FL, Centauri Insurance and its subsidiary companies are part of the Applied Underwriters group headquartered in Omaha, Neb., with approximately \$950 million in group assets.

Centauri is a property and casualty insurer licensed to serve policyholders in 10 states throughout the Gulf and Southeast regions, plus Hawaii and Massachusetts. It is a specialty insurer covering residential and small commercial properties in storm-exposed areas.

YES, currently seeking new agencies

Wyatt Hall

941-321-6524

whall@centaurispecialty.com

Central Insurance Companies

central-insurance.com

Property & Casualty – Commercial and Personal Lines.

YES, currently seeking new agencies

Caroline Stauers

860-918-6296

cstauers@central-insurance.com

Donegal Insurance Group

www.donegalgroup.com/

Property and casualty insurance company with more than 125 years' experience writing commercial lines insurance throughout South Carolina.

YES, currently seeking new agencies

Scott Kiser

404-576-1445

scottkiser@donegalgroup.com

First Benefits Insurance Mutual

www.firstbenefits.org

For over 25 years, we've delivered the customer service, professional underwriting, competitive pricing and efficient claims management needed to help injured workers return to work as quickly as possible. Today, we insure 2,200+ businesses represented by more than 250 independent insurance agencies, and we're growing. What sets us apart is our ability to deliver superior workers' compensation coverage with a local, hands-on feel. Our underwriters and claims adjusters are accessible, easy to work with and go above and beyond.

We provide competitive rates for Auto-Services, Artisan Contractors, Farmers, Manufacturers, Retailers, Restaurants and many other industries.

YES, currently seeking new agencies

Ted Bradley

888-393-2667

tbradley@firstbenefits.org

Frankenmuth Insurance

www.fmins.com

Commercial Property & Casualty

YES, currently seeking new agencies

Visit www.fmins.com, click the "Agents" dropdown, and then click on "Potential Agent Worksheet."

GeoVera

www.geoveraholdingsinc.com

GeoVera Holdings, Inc. is a holding company whose subsidiaries provide leading residential insurance products, focused on catastrophe-exposed property in the homeowners and residential earthquake markets, operating in both admitted and surplus lines markets.

NO, not currently seeking new agencies

Will Hewlett

912-656-4764

whewlett@geovera.com



Homeowners of America Insurance Company

www.hoaic.com

Property and casualty insurance company specializing in homeowners, dwelling fire (landlord) and renters products. Established in 2005.

YES, currently seeking new agencies

Becky Dodson

803-315-2879

bdodson@hoaic.com

Hull & Company, LLC & Peachtree Special Risk Brokers, LLC

www.hullco.com

MGA/wholesale broker specializing in both personal lines and commercial lines. Binding authority with some of the largest insurance carriers in the world; brokerage basis with more than 100 carriers and intermediaries. Specialty lines include inland marine and professional liability.

YES, currently seeking new agencies

Brandi Wyant

704-936-4676

brandi.wyant@hullco.com

J.M. Wilson

www.jmwilson.com

J.M. Wilson is a third-generation, family-owned Managing General Agency and Surplus Lines Broker founded in 1920. We provide independent insurance agents access to a variety of A-rated carriers for Commercial Transportation, Property & Casualty, Brokerage, Marine, Personal Lines and Surety. We know insurance agents have choices, and it's our goal to provide the best possible experience for you to place business in the E&S marketplace.

YES, currently seeking new agencies

Debbie Martinez

888-706-3753

dmartinez@jmwilson.com

Markel Specialty

www.markel.com

Markel Specialty is a leader in insurance solutions for small business owners, powersports, events and much more. Our decades of experience make us the right solution for your insurance needs.

YES, currently seeking new agencies

Brooks Ross

704-600-7446

Brooks.Ross@markel.com

Mid-Continent Group

www.mcg-ins.com

Specialty commercial insurance and contract surety products. Providing general liability protection for well-run businesses in tough industries, even those with potential for severe claims and hard-to-place coverage.

YES, currently seeking new agencies

Eric Callaham

918-616-9745

ecallaham@mcg-ins.com

National General, an Allstate company

www.nationalgeneral.com

Personal Auto, Commercial Auto, and Flood

YES, currently seeking new agencies

Robert Ream

864-361-3071

Robert.Reamjr@ngic.com

Orion180

www.orion180.com

Orion180 is a homeowners insurance provider focused on delivering agencies and their clients a simplified insurance experience with high quality coverage. Orion180's technology, combined with real support from real people, makes working with Orion180 a breeze.

YES, currently seeking new agencies

Anthony Espinosa

866-590-3550

sales@orion180.com



Penn National Insurance

www.pennnationalinsurance.com

Commercial Property and Casualty Insurance. Celebrating 100 years of helping people feel secure.

YES, currently seeking new agencies

Billy McLellan

803-201-6474

wmclellan@pnat.com

Peoples Premium Finance

www.peoplespf.com

Peoples Premium Finance can help you offer your clients every option available to purchase property & casualty insurance. We have years of expertise in Transportation, Professional Liability & Commercial Real Estate insurance financing as well as many other industry segments. We are more than just a lender; we are your financial partner.

Responsive customer service, customized financing solutions, flexible payment terms, online tools include 24/7 quoting and online account management.

YES, currently seeking new agencies

Paul M. Mezzina, Vice President/Sales Executive

803-707-4964

paul.mezzina@pebo.com

Pie Insurance

pieinsurance.com/partner

At Pie, we know commercial insurance agents play an important role for many small businesses seeking workers' compensation insurance. We want to support your work by providing an easy, high-quality workers' compensation insurance experience to you and your small business clients. Pie is focused on providing workers' comp insurance that fits the unique needs of small businesses. If you're a local, regional or national insurance agency that shares our mission, let's work together.

YES, currently seeking new agencies

Frank Daniels

720-722-8868

frank.daniels@pieinsurance.com

Risk Placement Services, Inc.

RPSins.com

MGA/Underwriting Manager and nationally focused wholesale insurance broker. Comprised of four divisions: National Brokerage, MGA/Binding, Programs and Standard Lines. Additional focus on environmental, healthcare, transportation and executive lines. Highly rated admitted and non-admitted carriers.

YES, currently seeking new agencies

Judy Barkwell

678-677-6560

judy_barkwell@rpsins.com

Seacoast Brokers, LLC, an Amwins Group Co.

seacoastbrokers.com

Seacoast Brokers offers primary, seasonal, secondary, vacant and rental surplus lines homeowner products in catastrophe-prone areas for Individuals, LLC's, Corporations, Trusts, Estates and Partnerships. Other highlights include: Nightly, Short/Long Term rentals, Managed/Not Managed and Vacant, No Prior Coverage acceptable, Liability up to \$1M, Total Insured Value up to \$2M, No Minimum Earned Premium on most products, Easy online rating & application submission, Immediate binder confirmation and email delivery of Dec pages and Direct Bill Upon Renewal to Insured/Mortgagee.

YES, currently seeking new agencies

Agency Services

404-751-4400

agencyervices@seacoastbrokers.com

Selective Insurance Co. of America

www.selective.com

Together, Big "I" Flood and Selective's relationship helps deliver members an unparalleled flood program. Together, we offer agents several layers of support to meet any and all flood insurance needs. Get to know the Big "I" and Selective staff and get your flood questions answered.

YES, currently seeking new agencies

Tammy Goodman

803-240-5233

tammy.goodman@selective.com



Southern Fidelity Insurance Company

www.southernfidelityins.com

Providing a line of competitive Homeowners, Dwelling Fire and Flood products and services to independent agents throughout South Carolina, Florida, Mississippi and Louisiana. Founded in 2005, Southern Fidelity services 160,000 policies and has a Demotech rating of A Exceptional.

YES, currently seeking new agencies

Molly Dickerson, Director of Sales and Marketing

256-221-0500

mdickerson@pmains.com

Southern Insurance Underwriters

www.siuins.com

Full service wholesaler specializing in excess/surplus and admitted risks with more than 54 years' experience and 200 "A" rated carriers for commercial property & casualty, commercial transportation, personal property, professional lines, specialty programs, agency captives and more.

YES, currently seeking new agencies

Franco Devivo

678-498-4518

fdevivo@siuins.com

Standard Premium Finance Management Corporation

www.standardpremium.com

Standard Premium Finance provides flexible commercial and personal lines premium finance solutions for insurance agencies and their clients.

YES, currently seeking new agencies

John H. Broyles

843-319-9085

john@standardpremium.com

State Auto Insurance

www.stateauto.com

Personal and Commercial Lines focused company.

YES, currently seeking new agencies

Stuart Arrington, Commercial Lines

803-609-4556

stuart.arrington@stateauto.com

Sheila Garrett, Personal Lines

864-395-9904

sheila.garrett@stateauto.com

TAPCO Underwriters, Inc.

www.gotapco.com

Excess and Surplus Lines MGA. In-house authority for all types of commercial property, general liability, special events, inland marine, dwelling fire, homeowners, vacant properties, builder's risk and liquor liability. Fast telephone quotes/binders with instant email copies.

YES, currently seeking new agencies

Amanda Blankenship

336-438-3410

ablankenship@gotapco.com

Universal North America

www.myuniversal.com

Multi-regional carrier providing property & liability coverage offering homeowners, condo, renters and flood coverage in South Carolina.

YES, currently seeking new agencies

JD Brock

843-271-9679

jbrock@uihma.com

UPC Insurance

www.upcinsurance.com

Founded in 1999, UPC is a coastal carrier offering property & casualty insurance in 12 states. The company has more than \$1.4 billion in written premium and more than \$3.1 billion in reinsurance protection.

YES, currently seeking new agencies

George Trunk, CIC

803-367-2827

gtrunk@upcinsurance.com

Zenith Insurance Company

www.thezenith.com

Specializing in worker's compensation nationwide. We foster strong relationships with our valued independent agents and brokers.

YES, currently seeking new agencies

Richard Gazda

704-969-7126

rgazda@thezenith.com





BIG i®

INDEPENDENT INSURANCE AGENTS & BROKERS OF
SOUTH CAROLINA



Thank you,

IIABSC PALMETTO PARTNERS

Diamond



Johnson & Johnson

The Experience of the Past with a Vision for the Future



IIABSC Agency, Inc.

Gold

Bankers Insurance Group

Heritage Insurance

Nationwide Insurance

Preferred Specialty LLC

Progressive

St. Johns Insurance Co.

Bronze

- Accident Fund Insurance Co. of America
- AFCO Prime Rate Premium Finance
- AMERISAFE
- Auto-Owners Insurance
- Bass Underwriters, Inc.
- Berkshire Hathaway GUARD Insurance Companies
- Burns & Wilcox
- Capital Premium Financing
- Centauri Insurance
- Central Insurance Companies
- Donegal Insurance Group
- First Benefits Insurance Mutual
- Frankenmuth Insurance
- GeoVera
- Homeowners of America Ins. Co.
- Hull & Company, LLC and Peachtree Special Risk Brokers
- J.M. Wilson
- Markel Specialty
- Mid-Continent Group
- National General Insurance, an Allstate company
- Orion180
- Penn National Insurance
- Peoples Premium Finance
- Pie Insurance
- Risk Placement Services, Inc.
- Seacoast Brokers, LLC
- Selective Insurance Company of America
- Southern Fidelity Insurance Co.
- Southern Ins. Underwriters
- Standard Premium Finance Management Corporation
- State Auto Insurance
- TAPCO Underwriters, Inc.
- Universal North America
- UPC Insurance
- Zenith Insurance Company

Platinum



Jackson Sumner & Associates



Silver

Allstar Financial Group

AmTrust

ASSURE ALLIANCE

Builders Insurance Group

CRC Group - Sumter

Encova Insurance

Frontline Insurance

ICW Group

Imperial PFS—Premium Financing

Jencap Insurance Services Inc.

The Main Street America Group

Management Services International

MidSouth Mutual Ins. Company

The National Security Group

Southern Trust & Southern

Specialty Underwriters

Stasmayer, Incorporated

Travelers

WRIGHT Flood